



WWBA news

Westchester Women's Bar Association

June 2008

www.wwbany.org

SEVENTH ANNUAL TAKE YOUR CHILDREN TO WORK DAY

by Deborah A. Scalise and Stephanie Roebuck

On April 17, 2008, the Westchester Women's Bar Association co-sponsored the Seventh Annual Take Your Children to Work Day event at the United States District Court House in White Plains. Over 100 students from across the County participated in the event, with a theme related to the Rule of Law which also commemorated the 50th Anniversary of Law Day.



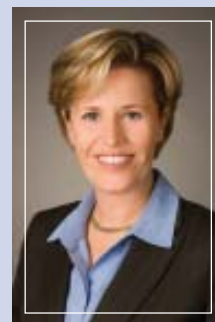
Co-sponsoring with the WWBA and White Plains Bar Association were Bleakley Platt & Schmidt, LLP, Empire State Blue Cross and Blue Shield, the Hudson Valley Bank, Jackson Lewis, LLP, Keane and Beane, P.C., McCarthy, Fingar, LLP, the and Wilson Elser Moskowitz Edelman and Dicker, LLP, along with host sponsor the United States District Court for the Southern District of New York. Assistant Deputy in Charge of the U.S. District Court, Lorraine Lombardo coordinated the event, with the assistance of WWBA Community Outreach Co-Chairs Deborah Scalise and Stephanie Roebuck.

The children were welcomed to the celebration by WWBA President Dawn Arnold and the Honorable Lisa Margaret Smith, Chief United States Magistrate Judge, a WWBA Member and former WWBA Director. A healthy snack of fruit was provided by Blue Cross and Blue Shield. Thereafter, there were presentations by Assistant U.S. Attorney

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► PRESIDENT'S MESSAGE

This newsletter brings us to the close of the WWBA 2007/2008 year. With the upcoming induction of officers at the annual dinner on June 11th, I will joyfully accept a second term as President of the organization. I could never leave now – it feels like I'm just getting the hang of it!



I have a lot of people to thank for supporting the WWBA during the past year. I'll start with the entire Board – officers, directors and committee chairs, all listed on the next page. Without them the WWBA would not have presented over 40 programs and events since last September. Thank you to everyone who participated – the committees, the attendees and the sponsors.

Special thanks to Julie Kattan for her tireless efforts in producing this beautiful newsletter. As you may recall, the newsletter went "color" this year. Julie's creativity and great sense of humor have developed the newsletter into something fun to read that we can all be very proud of.

So, what can you expect between now and the next newsletter in September? A lot. We never sleep at the WWBA!

Of course, the annual dinner has

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► SAVE THE DATE

Westchester Women's Bar Association

**GOLF
OUTING
AUGUST 4, 2008**

WILLOW RIDGE
COUNTRY CLUB
Mamaroneck, NY

See insert for more details

▶ WWBA Member Newsletter



JUNE 2008

Published Monthly by the
Westchester Women's
Bar Association, a Chapter of
the Women's Bar Association
of the State of New York

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▶ 2007-2008 WWBA Committee Chairs

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Continuing Legal Education	Ann M. McNulty	Practice Management	Lisa Solomon, Alicia Sandberg
Directory	Catherine E. Cotter, Leicia Grant	Pro Bono	Erin Noelle Guven, Aileen Noonan
Diversity in Membership	Leicia Grant, Beverly Ma	Souvenir Journal	Lisa M. Bluestein
Domestic Violence	Beth Feder, Joy Joseph	Technology/Website	Donna Frosco
Education Law	Susan Mills Richmond, Aileen Noonan	Westchester County Bar Association Director on WCBA Board	
Elder & Health Law	Jeffrey S. Goldstein, Mary Beth Morrissey	Kathleen Donelli, Linda Markowitz
Employment Law	Susan M. Corcoran, Paula Johnson Kelly	Westchester County Association Member on WCA Board ...	Dawn Arnold
Environmental & Land Use	Lucia Chiochio, Anna L. Georgiou Katherine Zalanitis	WWBA Foundation President	Jane Bilus Gould
Gender Dynamics	Hon. Terry Jane Ruderman	WWBA Delegate to WBASNY Judicial Screening Committee	
Golf Outing	Jody Fay, Roberta Michael	Gail M. Boggio
Holiday Party	Jeanna M. Alberga, Joy S. Joseph	WWBA Delegate to WBASNY Mentoring Program	
Holiday Party/Crafts	Beth Willensky	Mary Beth Morrissey

President's Message

from page 1

"So, what can you expect between now and the next newsletter in September? A lot. We never sleep at the WWBA! "

received a great response this year. Cheryl Bradley, the first president of the WWBA, will be honored and presented by her son, Adam Bradley. The Moderate Means Award will be presented to Tanya Breindel of the Pace Women's Justice Center. As of this writing, the Family Friendly Award is TBD. Please join us at the dinner to find out what legal employer will be the recipient.

In late June, WWBA Executive Director, Linda Surace, will mail renewal notices to all members. The WWBA membership year runs from June 1st to May 31st. Recognizing this timing may be a little confusing to our members, we've been in discussions with WBASNY to change the year to run from January to December. I'll keep you advised as that develops. If you have any questions about your membership, please feel free to call me, Linda Surace or Jody Fay, who chairs the Membership Committee.

On to something a little more fun. The Annual Golf Outing is on August 4th at Willow Ridge Country Club. It is a spectacular course with a beautiful clubhouse. There are several changes this year, including an extended cocktail party for the non-golfers. One of the most popular events of the year, I hope to see you all. Flyers are included inside.

The new 2008/2009 Board will convene over the summer for an informal party and meeting. At that meeting we will solidify the initiatives and goals for the next term. I look forward to reporting back to you in September on what we plan to achieve.

Have a wonderful, relaxing summer. See you on the golf course on August 4th.

Best,
Dawn

▶ Editor's Note

Sadly for me, this is my last issue as your Newsletter Editor. I would like to take this opportunity to thank Dawn Arnold, Donna Frosco, and Dolores Gebhardt for their insight and guidance during the past year. Many thanks go out to Lisa Solomon for the submission of the monthly practice management tips, and to Sue Pollet for the wonderful interviews with our past presidents and founding members. I am grateful to Linda Surace for all her help, including the submission of WWBA new members each month. Thank you to everyone who has

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▶ Making Dates and Getting Published

We welcome your submissions! The deadline for newsletter submissions is the **twelfth of the month prior to publication**. Submissions should be sent as email attachments (do not submit proposed text in the body of the email itself) to juliek0601@aol.com (Microsoft Word only other than flyers or photographs). Photographs must be high-resolution (150 dpi or more). Articles should be 1,000 words or fewer. Authors must spell-check, cite check and blue book all entries before submitting. Remove all pagination, headers, footers or other formatting, other than bold, underline or italics. We encourage authors to submit their photographs for publication with their submissions. Authors must include a short biographical statement with their submissions. (E.g., Lois Lane is a 2006 graduate of Pace law school and is awaiting admission to the NY bar; Jimmy Olsen is in private practice in White Plains where he concentrates on matrimonial matters).

Please **telephone** Julie S. Kattan, 2007-2008, Corresponding Secretary and Editor-in-Chief of the WWBA Newsletter, at (914) 355-2955 to schedule all WWBA sponsored or co-sponsored events, including, e.g., committee meetings, speakers, CLE programs, panels, etc. To view existing event postings first visit our website: www.wwbany.org and click on the Calendar tab. Conflicts in scheduling will be assessed on a case by case basis, with priority for early submissions.

Once you have gotten the date reserved with Ms. Kattan, you can submit an event form online at our website's calendar tab, which will publicize your event on both the website calendar and in the printed newsletter calendar. We will also consider event form submissions from outside organizations regarding upcoming events that may be of interest to our members.

Any opinions expressed in the articles contained herein are solely those of the author(s) and do not constitute positions taken by the WWBA. Materials submitted allow the WWBA limited copyright and full permission to reprint the material in any WWBA publication or on its website without additional consent.

Members who wish to receive the newsletter electronically only should email lindasurace@wwbany.org with that request. ▶

Advertising Rates

Full Page Display Ad

5-10 Issues - \$525.00 per issue • 1-4 Issues - \$575.00 per issue

Half Page Display Ad

5-10 Issues - \$275.00 per issue • 1-4 Issues - \$300.00 per issue

Quarter Page Display Ad

5-10 Issues - \$165.00 per issue • 1-4 Issues - \$180.00 per issue

*Deadline for all ads is the 12th of the month prior to publication.
Call Julie Kattan at (914) 235-4750 for any questions regarding advertising.*

AN INTERVIEW WITH PAST-PRESIDENT HON. MARIANNE SUSSMAN

*The Hon. Marianne Sussman was
President of the Westchester
Women's Bar Association from
1989 to 1991*

by Susan L. Pollet, Archive and Historian Chair
Counsel and Director of the New York State Parent Education and
Awareness Program, O.C.A.

Q: What do you consider to be the most important contributions that the WWBA made during your Presidency?

A: The era when I was president was a time of transition from a period of struggle for recognition to an era of broad acceptance and respect in the professional community. Committees unique to the WWBA flourished. The then-New Lawyering and Parenting Committee provided mutual support and friendship for members with young children and addressed the needs of two-career families; it held a forum on legal aspects of child care which was open to the public as well as the profession. The Legal Rights of Children Committee was established, with a distinct mission expanding from our other child-related practice committees. Other significant new programs included a six-part public education program on legal issues to serve the community at large, joint programs on domestic violence and gender bias in the legal system with Mercy College, a program on life support issues with the American Women's Medical Association and a program on em-

ployment discrimination with the Westchester County Bar Association.

My tenure as President was a period of unprecedented growth in the number and diversity of members. As we grew our male membership increased, and like our female members who had been rising in the profession, included more judges, law professors, elected officials, judicial law secretaries and, the backbone of our membership, practicing attorneys at various stages and levels in diverse areas of practice. The association hosted the annual convention of the Women's Bar Association of the State of New York in 1990, and many distinguished guests, including Judges of the Court of Appeals, the Appellate Divisions and other Courts of the State, came to Westchester. Our members led many of the Convention's excellent programs, highlighting the professional expertise and vitality of our chapter. At that time also, the Report of the New York State Task Force on Women in the Courts was issued: it found, and recommended action to address, bias against women as litigants, attorneys and employees in the court system. Our association participated in the state conference on implementation and locally the Administrative Judge

constituted the Gender Fairness Task Force for the Ninth Judicial District, which was and continues to be led by distinguished members of our association.

Q: Were there any controversial issues which had to be resolved during your Presidency?

A: As the association increased in prominence, legislators, officials, the media and the public sought public statements on policy issues and legislative proposals, and public pressure was asserted for the association to undertake new public service programs. One example grew out of the Gender Fairness Task Force hearings, when certain women's groups pressed the WWBA to provide free legal services to women in matrimonial actions. For many of our mem-



Hon. Marianne Sussman

bers, that posed a challenge to our still-developing identity and mission as a professional association. It was resolved by encouraging our members to volunteer with the Legal Services Pro Bono Matrimonial Program. The WWBA continued on its primary mission and later added the moderate means panel program.

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AN INTERVIEW WITH HON. MARIANNE SUSSMAN

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Q: How did being President change your career, if at all?

A: My career was unquestionably enhanced by the leadership experience as President. I have continued to practice law as a partner with the firm I joined during my presidency, and I expanded areas of practice in which I became more involved during my presidency. These included guardianship and serving as a law guardian in Family Court, both extremely challenging and rewarding fields. The leadership experience of addressing policy issues on behalf of a constituency increased my pre-existing desire to serve in public office. For several years following my presidency, I served on the Board of Directors of WBASNY, then was co-chair of its Long-Range Planning Committee and later co-chair of the Judiciary Committee which screens nominees for the Court of Appeals. I was elected to the New Rochelle City Council in 1999, and I am now serving in

“[K]eep and nurture the friendships you make through the Women’s Bar. Your friends-colleagues understand your situation in ways few others do. Mine have been and are an important and long-lasting part of my life.”

my third four-year term. I am also the Chair of the New Rochelle Industrial Development Agency.

Q: You have been a successful partner in a law firm, an elected official in New Rochelle, and a wife, parent and grandparent. What have you done to keep all these roles in balance?

A: Juggling. Some neurologists have said that women have a certain kind of connective tissue in their brains which makes them more adept at balancing their activities and transitioning from

one to another rapidly. Without evaluating that theory, I derive some other thoughts from my experience and my observation of my friends and colleagues in the Women’s Bar: a combination of organization, flexibility, commitment, priority to human values and, finally, long hours of hard work. And now I take pride in seeing my daughter, a research scientist with three small children, balancing her life while achieving professionally, though there are times when I wish greater change had made it

easier in the span of a generation.

Q: Do you have any future aspirations with regard to your career?

A: I am still looking for the right balance, and still juggling!

Q: What advice would you give to women entering into the legal profession today?

A: First, I pass on a piece of advice my class received from a law professor during my last semester in law school. She noted that there are always diverse opportunities to change direction in the broad field of law if you are not happy with the one you are in.

And last, my own advice: keep and nurture the friendships you make through the Women’s Bar. Your friends-colleagues understand your situation in ways few others do. Mine have been and are an important and long-lasting part of my life. ▀

Pro-Bono Presents Ethics Update

On May 14, 2008 the Pro Bono Committee of the Westchester Women’s Bar Association hosted the third annual “Pro Bono Expo” and two-credit CLE program entitled, “Ethics Update 2008: Ethics and Professionalism in Pro Bono Cases: What You Should Know Before Taking the Case”.

The evening was a great success with over 40 people in attendance. The Pro Bono Committee was honored to have Judge Sondra Miller moderate the lively CLE panel discussion. Panelists included WWBA members Deborah



Jean Connolly and Yvette Wynn of BNY Mellon

Scalise, Kathleen Donelli and Erin Guven.

Thanks to the generous sponsorship of BNY Mellon, particularly Jean Connolly, Jose Reynoso and Yvette Wynn, all attendees were invited to participate in a lovely wine and cheese reception following the program.

The reception presented a wonderful opportunity for attorneys to mingle with representatives from local non-profit organizations in need of volunteers in a relaxed and festive setting. ▀

SEVENTH ANNUAL TAKE YOUR CHILDREN TO WORK DAY

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Perry Carbone, Federal Bureau of Investigation Special Agents Bob Silveri and Cathy McPadden, Hilda Koguth, former FBI Special Agent and Rockland County Public Safety Coordinator, Court Security Officer Thomas Delehanty and Clerk John Tychyn, US Probation Officer Joseph Lombardo and Guiding Eyes for the Blind Trainers Lori Busse and Meagan Crowley (with working dog Morgan). During the course of the morning, the children were asked to recall people and things they witnessed to demonstrate the difficulties with eyewitness identifications. They also viewed items used by Courthouse security and probations officers, as well as weapons confiscated by the Courthouse security staff. Judge Smith and the Honorable Charles Brieant, United States District Judge, then graciously opened their courtrooms for visits from the children and each spent time addressing the group about their roles in the judicial process.

Over a pizza lunch donated by the event sponsors, Special Assistant District Attorney Audrey Stone talked to the

children about the role of District Attorney Janet DiFiore in Westchester County. We also had a demonstration from the trainers Louise Busse and Meagan Crowley, with special guest Morgan, a service dog. The day concluded with an interactive outdoor exhibit with White Plains Police Department

Detective Andrew Black and Officers Ken Smith, Al Watin, Bill Nicholson, Keith Smalls, Irene Logan and Vincent Fasano who answered questions and brought their equipment, including: police cars, motorcycles, bicycles and two of the mounted police horses. As they departed, each student

received a backpack filled with information about the legal system, as well as other goodies provided by the event sponsors.

The participating students were from the sixth grade class from Tuckahoe Middle School, who were sponsored by WWBA member Angela Giannini; as well as children from the sponsoring bar associations, firms and corporations, as well as the Courthouse staff.

Special thanks to Judge Brieant, Judge Smith, all of the Judges of the Southern District in White Plains, Court Security Supervisor Thomas Weber, and Deputy in Charge Robert Rogers who graciously allowed their staff members to participate. In addition, we appreciate the efforts of Donna Hilbert, Courtroom Deputy to U.S. Magistrate Judge Yanthis; Edmond Modugno, Courtroom Deputy to U.S. Magistrate Judge Fox; Louis Pena and Armen Balemian for their technical assistance. Last, but not least, we greatly appreciate all of the efforts of Lorraine Lombardo, for partnering with us to coordinate the program and thereby allowing the participants to have a wonderful educational experience about the legal system. ▶



Courtroom Scene



Hon. Lisa Margaret Smith



Dawn Arnold and Hon. Lisa Margaret Smith



Stephanie Roebuck, Deborah Scalise and Lorraine Lombardo





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▶ Westchester Women's Bar Committee Activities

Environmental and Land Use

The Environmental & Land Use Committee CLE Event was held on May 8th. The event was co-sponsored by Cuddy & Feder LLP and Silverberg Zalantis LLP. Thanks to Anna Georgiou, Katherine Zalantis, Lucia Chiochio, as co-chairs, and Deborah Scalise, as speaker, for bringing this program to us. ▶



Anna Georgiou, Katherine Zalantis, Lucia Chiochio, and Deborah Scalise

Health and Elder Law

WWBA Member Forges Initiative with NYSBA on How to Care for Pets of Hospitalized Patients

by Jeffrey Goldstein and Mary Beth Morrissey

We are pleased to announce that WWBA Member Rachel Hirschfeld, under the auspices of the NYSBA Special Committee on Animals and the Law, is spearheading a new, voluntary program intended to ensure that pets of hospitalized patients will be given proper care while the patient focuses on his or her health and well being. The program is being launched in partnership with St. Vincent's Hospital and the Not Home Alone Project. The text of the NYSBA Release can be accessed at http://www.nysba.org/AM/Template.cfm?Section=Current_Releases&CONTENTID=16000&TEMPLATE=/CM/ContentDisplay.cfm

Our congratulations to Rachel on her leadership role in this most worthwhile project. Our Committee hopes to develop a WWBA member program for the Fall that will expand on key aspects of this project as well as the significance of taking pets into account in the fields of health and elder law planning. ▶

▶ Thank You to Membership Directory Sponsors and Supporters

We are pleased to acknowledge that the following 15 professional and business providers from our community have taken ads in this year's Directory. We invite all members to patronize our Directory supporters and remember to mention that you are a member of the WWBA and that you saw the ad in the 2007-2008 WWBA Membership Directory.



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Clark Gagliardi & Miller, P.C.

Regina Colangelo

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Dalco Reporting, Inc.

Susan N. Eckstein

Housman & Bloch LLP

Westchester Community Foundation

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Rosenthal & Markowitz, LLP

Scalise & Hamilton, LLP

Title Junction

“Over-Priced Services” Usually a Symptom of Another Problem

Lawyers who don't attract enough new clients often conclude they have set their fees too high. And while it's possible this is true, in most cases the problem is not their fee.

If your market area is made up 100% of people who make only minimum wage (an extreme example), then yes, they might not be able to afford your fees. (You should think about relocating your office.)

But in most cases, when lawyers think their fees are too high, this is a symptom of an inadequate marketing program. It comes down to the value/price equation.

The value/price equation says clients will pay your fees as long as they believe the value they receive from you is greater than the price they pay. If the value they believe they get from your services is lower than the price you ask, then you have a problem and they will likely find another lawyer.

One basic element of a competent marketing program is to make sure your prospects believe that your services are worth much more than you charge. In short, that your

value is greater than your price.

This may boil down to a simple communication problem. How well do you communicate to your prospects the value of what you do for them?

I encourage my clients to charge on the high end. It's much easier and more desirable to be the most expensive lawyer in town and have people appreciate your knowledge and experience than to be the cheapest lawyer in town and have prospects question your skill.

Certainly, not every person in your city can afford you. But you don't want everyone as a client. If only 30% of the population can afford you, then ask yourself if you can earn a good living from that 30%.

Not long ago I received a call from a tax and estate planning lawyer who was seeking high-income clients. He wanted as clients only people who had incomes in the top 5% of the local population. But he wasn't sure enough of those people existed for him to launch a mar-

keting effort. His market area has a population of 2,000,000. 5% of that number is 100,000. I explained that if he got only 1% of the top 5% as clients, he would still have 1,000 new clients.

And while 1,000 new clients seems overwhelming, it points out that the number of prospective clients in almost any target audience is greater than most lawyers care to handle.

No matter how narrow the audience you're trying to reach, you can probably find hundreds of prospects in that target audience. The key is having a competent marketing program that can effectively identify, reach and harvest those prospects so they become your clients.

Don't fall victim to the trap of lowering your fees. When you cut your fees, you undermine your credibility and you attract clients who want only low fees. These clients are usually the worst clients you can attract. When you accept clients who nitpick about fees, they will needle you to death and then jump to another lawyer when he offers a fee \$1 less than yours.

The only way – THE ONLY WAY – to get past the fee problem is to elevate yourself above it. In a marketing sense, define your practice or firm as so un-

usual in your skills and abilities that your prospects wouldn't dream of hiring any other firm. (That takes a really good marketing program.)

If you sink into the problem and start lowering fees, you open an enormous can worms that, without exaggeration, could destroy everything you've worked so hard to build.

If you're getting fee complaints from clients and prospects, my first thought is that these clients and prospects are not in your prime target audience. (You MUST target your marketing specifically toward the audiences you want to reach, realizing that many people are not in your target audience.)

In summary, if you think you may be over-pricing your services, develop better ways to convey your value to your prospects. A competent marketing program should soundly defeat this problem. ▀

“The value/price equation says clients will pay your fees as long as they believe the value they receive from you is greater than the price they pay. If the value they believe they get from your services is lower than the price you ask, then you have a problem . . .”

This month's Practice Management Tip was provided by Trey Ryder, a law firm consultant who specializes in Education-Based Marketing for attorneys. He offers lawyers three free articles by e-mail: 11 Deadly Assumptions That Kill Your Marketing Program, Marketing Secrets of a Powerful Web Site, and 17 Fatal Marketing Mistakes Lawyers Make. To receive these articles, send your name and e-mail address to trey@tretryder.com and ask for his free e-mail packet of articles.

▶ Chapter News and Announcements

Editor's Note

from page 3

submitted articles and pictures, and to our advertisers, who help make the newsletter possible. Last, but not least, I want to publicly thank our printer Elliot of IPM, for his patience, and for helping us to revamp the look of the newsletter.

I did not intend for the Editor's Note to become a monthly item. However, I have come to love the opportunity to address seasonal or current issues in my own personal way. I hope you enjoyed the quotes and comments. I hope, from time to time, they have given you cause for thought.

And so I bid you farewell with one last quote, "Every exit [is] ... an entrance somewhere else." – Tom Stoppard.

Thanks, JK

Announcements & Notes on Members

□ **Lisa M. Bluestein**, principal of Law Offices of Lisa M. Bluestein, LLC, was featured in an article in the May 12-18, 2008 issue in Crain's New York Business on the subject of small law firms adjusting to the recent economic downturn. Lisa discussed the shifts she has noticed of late and the strategies her law firm is implementing to address them. Law Offices of Lisa M. Bluestein, LLC concentrates in the areas of commercial litigation and construction law.

□ WWBA Past-President **Jody Fay** is pleased to be returning to Westchester as the Counsel and Manager of Liberty Title Agency's Westchester Office. The office is located at 199 Main Street, Suite 901, White Plains NY 10601, 914-428-4787, fax 914-428-4627, email: jfay@libertytitle.biz.

□ WWBA member **Angela Zagreda** can now be reached as follows: 405 Tarrytown Road, Suite 1296, White Plains, New York 10607, Tel.: 917-418-1469; Fax: 914-462-3404; azagreda@gmail.com. Practice Areas: Criminal Law, Litigation (Civil/Commercial), Family Law, Wills & Estates, General Practice.

□ **Chris Mangold's** firm Danziger and Mangold LLP moved to 170 Hamilton Avenue, Suite 205, White Plains, NY 10601. Chris can now be contacted as follows: Christopher L. Mangold, Esq., Danziger and Mangold LLP, cmangold@dmnylaw.com; Tel. 914-288-8052; Fax: 914-323-0369

□ **Lisa Solomon's** article, "Appellate Services Providers: Not Just for Printing Anymore," was published in the Spring/Summer 2008 issue of the Westchester County Bar Journal. The article discusses the evolving role of appellate services providers (a/k/a appellate printers) in the appellate process. The article is available on Lisa's website at www.QuestionOfLaw.net. ▶

Classifieds

□ **Experienced Attorney Seeking Per Diem Work** – Available for research, writing, motion practice, EBT's, and court appearances. Please contact Norma Silverman (914)381-5854; NJSK44@aol.com. ▶

▶ Michelle Simon Named Dean of Pace Law School



Michelle Simon
Dean, Pace University School of Law

We are proud to announce that Michelle S. Simon has been appointed dean of the school, effective May 18, 2008. She has served as interim dean since June 4, 2007 when she succeeded Stephen J. Friedman, who became president of Pace University.

Dean Simon has been a member of the Pace law faculty since 1985 and full professor since 2003. She is an expert in criminal law, civil procedure, and legal writing, all of which she teaches, and in which she has authored or co-authored 17 articles and book chapters on topics ranging from instructions to juries in criminal cases, guilty-plea negotiations, sex offenses, legal issues in AIDS, search and seizure procedures, and the legal autonomy of cities in urban planning.

Her extensive administrative experience at Pace Law School includes service as associate dean of academic affairs from 2001 to 2006 and work on 16 committees, including one on academic standards and another conducting a self-study, both of which she chaired. Until her new appointment, she directed the school's programs in

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MICHELLE SIMON NAMED DEAN OF PACE LAW SCHOOL

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judicial studies and legal writing. She also has served for 10 years on the board of education of the Eastchester Union Free School district in Westchester County, which she now chairs.

Simon is a recipient of two top awards from Pace Law School, the Richard L. Ottinger Award for Teaching Excellence,

2000-2001, and the President's Award for Excellence, 2003-2004.

A *cum laude* anthropology major at the State University of New York at Albany, she earned her JD, also *cum laude*, from the Syracuse University College of Law in 1981, having served for two years on the law review, the last one as the senior lead articles editor.

After law school she clerked for Judge A. Simon Chrein, a United States Magistrate for the US District Court for the Eastern District of New York, and practiced for four years in the areas of products liability litigation and insurance defense as an associate at Wilson Elser Moskowitz Edelman & Dicker in New York City. ▀

Westchester Women's Bar Association New Members

The Westchester Women's Bar Association proudly welcomes our newest members:

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Environmental,
Workers' Compensation/Disability



▶ WWBA Schedule of Upcoming Events

COMMITTEE	DATE/TIME	PLACE	TOPIC	RSVP
WWBA Annual Dinner	6/11/08	Mamaroneck Beach and Yacht Club Mamaroneck, NY	Annual Dinner	Invitation response card
Real Property & Taxation Committees	6/17/08 5:30-8:00 p.m.	TBD	Taxes Involved in Land Transfers	Susan Edwards (914) 948-5166, x-26 or sedwards@wcf-ny.org
Pro Bono	7/14/08 12N-2:30 p.m.	Westchester County Courthouse – Courtroom 1800	CLE – Project Accountability: Domestic Violence/Child Support	Elwyn Hutter @ 914-949-1305, ext. 133
WWBA Board	7/16/08 5:30-7:30 p.m.	TBD	Board Meeting	Regrets to Dawn Arnold @381-7400
Golf Outing	8/4/08	Willow Ridge Country Club	Fun!!!	For information contact Jody Fay 428-4787 or Roberta Michael 592-8784

WWBA is a chapter of WBASNY which is an approved provider of CLE credit. Full and partial scholarships for CLE programs based on financial need are available. For information on the guidelines and procedures for applying, please contact the person running the program. All requests are strictly confidential. All programs are for transitional credit unless the program states otherwise.



Westchester Women's Bar Association

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